#### INVESTMENT

## 4.0

# Forest carbon sink sold for \$63m

NZ Rural Land Co announces acquisition of North Island pine forest estate.

MENU









MY ACCOUNT

The 2400ha forest estate will be leased for carbon farming.

Tim Hunter
Fri, 21 Oct 2022











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NZX-listed NZ Rural Land Company has announced the acquisition of a 2400ha pine forest estate Manawatū/Whanganui region, with the asset leased for carbon farming.

In a statement to the NZX, Rural Land Co said it had agreed to buy up to 100% of the estate for a maximum \$63 million, funded by a combination of debt and equity.

The five properties in the estate will be leased for 20 years to New Zealand Forest Leasing Ltd, a company directed by the principles of NZ Carbon Farming Ltd, Bruce Miller and Matthew Walsh.

The lease is subject to annual CPI-linked rental adjustments and an initial payment of \$4.98m in the first year.

NZ Forest Leasing has an option to buy up to 48% of the asset.

Rural Land Co director Chris Swasbrook said the trees in the estate were pinus radiata planted in 1994-6 and the cashflow funding the lease would come from their use as permanent carbon sinks.

The estate vendors were foreign investors.



Rural Land Co director Chris Swasbrook.

### No one-trick pony

"It's great to see this kind of asset coming into New Zealand ownership for the long term," he said.

"We're illustrating to investors, consistent with our messaging from the time of the IPO [in December 2020], we are not a one-trick pony in terms of being pastoral or dairy farms.

"There were and are other subsectors of the rural market we can expand into.

"We can build the NZ Rural Land Co into a very substantial enterprise if investors continue to support us. The transaction highlights the attractiveness of the acquisitions we can make.

"This provides people an exposure to the backbone of the country they've never had before."

## **Conditions improving**

Swasbrook said market conditions were improving for buying rural assets.

"We are progressing into an environment that is extremely attractive for us, whereby competition for assets is falling by the wayside, so our ability to acquire at extremely attractive valuations for the long is only enhancing now."

NZ Carbon Farming has been contacted for comment.

The forest acquisition is expected to complete in April next year.

Tim Hunter Fri, 21 Oct 2022

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Contact the Writer: thunter@nbr.co.nz

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* HARVEY SPECTOR		FRI, 21 OCT 2022 - 3:43:57PM
That's a pretty attractive yield (7.9%) giv	ren its locked in for 20 years. I wonder what happens after that? A	Are the trees to be harvested? I assume
	and left the standing trees? If so the land then becomes a strand	
alone the way to make the logs sellable.		
Reply		
<b>★ TIM HUNTER</b>		FRI, 21 OCT 2022 - 3:47:53PM
Thenks for your comment Harvey	. Lundarstand the ferests are necessarily as to work he has ested	The lease would be represented at that
point.	. I understand the forests are permanent so won't be harvested.	The lease would be reflegoriated at that
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CTRAIGHTHR		FRI, 21 OCT 2022 - 6:45:21PM
★ STRAIGHT UP		1 KI, 21 OC1 2022 - 0.45.21PW
The return from NZUs will be the more	attractive	
NZ Carbon Farming are very successful		
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★ ADE.NZ194		MON, 24 OCT 2022 - 9:20:41PM
Assuming the forest estate can be leased	d beyond 20 years, which could be highly unlikely. Essentially the	wwill need to recoun the investment
=	he ongoing carbon credits will be reducing over time and be left	-
thought with trees unharvestable due to	the liability (unless the whole carbon credit scheme has reduce	d back to zero because global warming has
been solved) and land value reduced to	near zero as it cannot be used for productive forestry or farming	
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1010, Auckland, NZ +64 (0)9 307 1629

ADDRESS

L3, Suite 301,

Achilles House

0800 843 627

8 Commerce Street





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